

Tailor your idea

Sector group Textile & Fashion



N° December 2015

Textile and Fashion Sector Group Newsletter

1. Edition



FROM CHAIR

Dear All,

2015 is almost finished! I hope you achieved all your goals and ready for an even more fruitful new year, 2016!

Textile and Fashion SG tries to help your companies, research institutions, NGOs, universities etc. to come up with profitable deals, good research topics, suitable technology transfer opportunities. Here you may find our first edition of Newsletter, which we plan to issue a new edition in every 3 months.

I want to thank each member of the SG for their hard work and all contributions to the SG activities and this newsletter. We hope to reach more members and cover a larger area in the Network and accomplish more and more!

Let 2016 be colourful, silky and high quality with the touch of Textile and Fashion Sector Group! For more events, profiles, and of course Partnership Agreements.

Happy New Year!

Chair
Serdal TEMEL



SG in DEPTH

Textile and Fashion Sector Group aims to accelerate the textile oriented activities within the network. From smart textile to design and from chemicals used in the process to regulations over textile in EU we aim to inform our clients accordingly and trigger trade, technology transfers and R&D.

A small but effective Group consisted of 18 members from 12 countries is focused on how to make use of their SG in favor of their clients. In order to help them SG reviews a whole year for textile related activities and select the most suitable ones of their regions. With an active promotion of the events namely B2Bs and Company Missions they attract their clients to attend the events and make collaborations with other EU participants.

For reaching bigger communities SG members exploit their power and consult EU Commission and its initiatives. With the support of these entities members of SG is determined to serve better and better to their clients each and every year!



UPCOMING EVENTS ON TEXTILES



Check below our activities and please come take a part for the ones you see as an opportunity!

CONFERENCE AND SEMINARS

IWTO Congress 2017 - Istanbul: Save the Date

IWTO is pleased to announce that IWTO member the Turkish Textiles Employers' Association will host the annual IWTO Congress in Istanbul in 2017. One of the highlights of the wool textile industry's calendar, the three day event will take place 15-17 May 2017. For more information about the IWTO Congress, visit www.iwto.org/events/upcoming-events/

BROKERAGE EVENTS

FashionMatch 5.0 (24-25 January 2016)

Following the footsteps of previously successful events, Enterprise Europe Network (EEN) is delighted to organize the 5th EU FashionMatch at Modefabriek on Sunday 24th and Monday 25th of January 2016, at the RAI Amsterdam. During the EU FashionMatch companies from all over the world, active in fashion, can meet potential business partners.

See link for more information: <https://www.b2match.eu/fashion-match-5thedition>

IF Wedding 2016 (2 February 2016)

If Wedding Fair is the meeting point for the world of Wedding Dresses, Suits and Evening Gowns - not only the world's largest trade fair for the Wedding Dresses industry and its suppliers but also the most international event with 250 exhibitors and around 25.000 visitors from 75 countries.

One and only fair specialized on Turkish wedding dresses, If Wedding Fashion Izmir – Wedding Dresses, Suits and Evening Gowns Fair, is also the only fair approved by Universal Fair Industries (UFI). If Wedding Fair gathers the local and international sector representatives with the international supply buyers by its contribution to the wedding dress exports. The B2B meetings will take place on the 2nd of February at the main fair hall.

The event language will be in English and participation of the event is free of charge. Participants will also benefit from customized meetings agenda and translation. Further information can be reached through Turkish members of the SG!



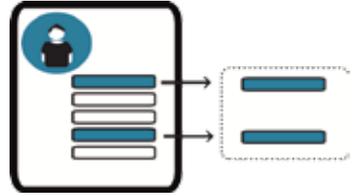
mtex + (31st May – 2nd June 2016)

Discover new products, process solutions and possibilities to network and transfer knowledge! The partners of the Enterprise Europe Network offer participants of the company mission from Turkey, Serbia and other countries to organize B2B meetings with exhibitors of the mtex+ exhibition. Come take part!



PROFILES

All members of SG tires to build commercial, technological and research connections among the network. Any of them is for you? Let us know!



Business Profiles

BONL20150918004 A Dutch shoe brand of handmade high heels for women is looking for agents or distributors in Germany, Belgium and UK.

The company based in the Netherlands designs and manufactures their own brand of especially trendy handmade high heels for women. They want to expand their activities abroad and are looking for agents or distributors in Germany, Belgium or UK that want to represent their label. The potential partner should have relevant experience and a strong local network in department stores and exclusive boutiques. The Dutch company offers a commercial agency agreement or a distributor's agreement.

BONL20150818001 Agencies/selling points for 3D designed nail jewellery are sought

A Dutch company offers 3D designed nail jewellery. The nails are fashionable, high quality, 3D-printed, in various designs and materials (plastic, metal). The Dutch company is looking for exclusive (high-end) agencies/selling points that are attractive for the target group (female, aged 18-35) and can promote and sell the new product. They prefer partners in Germany, United Kingdom and Italy. A commercial agency or a distribution services agreement will be offered.

BOTR20150805001, Turkish evening dress manufacturer company located in Izmir is looking for distributors and private label manufacturing requests.

A Turkish company was established in 1968 in Izmir, Kemeralti province, which is a well-known historical bazaar of Izmir, specialized in manufacturing of evening dresses. Since the company can also manufacture private label, they are looking for both distributors for the products and also partners for subcontracting agreement.

BOTR20150929002, Textile manufacturer from Turkey is offering subcontracting services.

A Turkish company that has been specialized in knitted manufacturing is offering subcontracting services for the potential partners

BOTR20150306002, A Turkish garment manufacturer is looking for partners.

A Turkish garment manufacturer company is looking for customers from European countries. The company is already producing for menswear and women's clothing companies in small and large quantities with a professional team and is looking for manufacturing or subcontracting agreements.

BOTR20150220002, A Turkish apparel manufacturer and export company is offering to produce for brand owner companies.

A Turkish manufacturing textile company is offering manufacturing and subcontracting agreements with brand owner companies or wholesalers.

BOTR20150410005, Fabric producer looking for partners.

A Turkish fabric producer of work wear, uniform and industrial fabrics is looking for partners to offer its own services as a subcontractor within subcontracting or manufacturing agreement.

BOFR20150401001 Young French lingerie and beach wear company is looking for distributors

BOFR20150526001 A French company designing covers for smartphones, laptops and tablets seeks new distributors

BOGR20150721002 Handmade ethical labelled women's clothing from Greece offered for commercial agreement (agent, representative, and distributor)

BOLT20151021001 Significant design premium and high fashion womenswear

A Lithuanian manufacturer, specialized in production of premium and high fashion womenswear, is looking for trade intermediaries (agents, representatives, distributors). Company, having more than 70 years of experience, can also offer its subcontracting activities. It is one of the biggest and oldest ladies wear manufacturers in Lithuania. The company runs a modern factory with more than 400 highly proficient employees.

Firm has its own brand. This clothing brand appreciates good quality, excellent fabrics and significant design. It pulses with industrial minimalism and feminine sensitivity. Launched in 2013, the brand produces two ready-to-wear collections a year. Silhouettes are delicate and subtle but they do make a statement – the brand is exceptional of its perfect sense of newness. Its clean and minimalistic lines are not overloaded with unnecessary details. It does not make decisions for the wearer, on the contrary, it gives a blank canvas, where each and any can be the artist of their own masterpiece.

Assortment: ready-to-wear dresses, two-piece suits, skirts, jackets, trousers, skirts-trousers, shorts, blouses, tops, coats. The company wants to expand its client base abroad and is basically interested in a partnership with distributors, agents, department stores, shops and boutiques. The company is also offering its subcontracting activities for other manufacturers and designers.

BOLT20140425001 Garment manufacturing and service

Lithuanian company specialized in garment manufacturing and service, is offering its subcontracting activities and possibility to participate in reciprocal production for foreign retailers engaged in production of clothes.

The company is a product development palace for retailers and brands who want to outsource clothing production organization. The company can produce pants, skirts, blouses, dresses, coats, jackets, shirts and etc. Furthermore, it can order all the necessary fabrics and trimmings (buttons, ribbons, cords, etc).

The company is working with textile and jersey fabrics and can produce the garments for women, men and children. The ready garments are delivered between 2-4 weeks after the receipt of the tissue.

BOIT20150803005 Luxury metal fabric product: an Italian textile company is looking for new commercial collaboration

An Italian textile company, operating for several years in the wool and fabric manufacturing sector, created an innovative metal-fabric fibre. It is made of wool and copper in equal proportions to confer high technical properties and unique glossiness. They are interested in commercial agency agreements and in manufacturing agreements with European companies producing house furniture, leather products, bags and accessories and with interior designers. Deadline: 16.08.2016

BOIT20150708003 Italian manufacturer of fine handmade knitwear for men, women and children is looking for trade partners or subcontracting agreements

An Italian company, located in Piedmont Region and specialized in manufacturing fine handmade knitwear, is looking for trade partners such as companies, retailers, agents, distributors and importers dealing with high quality clothing.

The company is also interested in subcontracting agreements with fashion brand and other companies in order to manufacture their own collection, sample or to study a new line. Deadline: 30.08.2016

BOBE20150223001 Belgian fashion company with a unique fashion concept is looking for distributors and/or agents.

Belgian company creating and producing a new women's fashion collection based on a unique concept of modular zip pieces of clothing is looking for distributors and/or agents. The spirit of the creation is part of the new slow fashion movement.

BOBE20150226001 Belgian company specialized in high quality home textile is looking for exclusive country distributors.

The collection proposed by the Belgian company includes a complete range of fine cotton table textiles, kitchen solutions, decorative cushions and blankets. Moreover, the range is coordinated with matching colours and themes. The company is willing to find exclusive country distributors.

Technology Profiles

TONL20150526001 Partner sought in the nonwoven textile industry for co-developing a new technology for garment production without patternmaking and sewing.

Two Dutch SMEs, active in innovative smart fashion production technology, developed a concept for a clothes production system by designing and manufacturing clothes directly in 3D. To further develop this technology they are looking for a partner that is active in innovative non-woven textile industry in Germany, Austria, Turkey or United States. Partnerships considered are a commercial agreement with technical assistance or a technical cooperation agreement.

PROJECT CALLS



COS-DESIGN-2015-3-06: Design-based consumer goods II
Design-based consumer goods SMEs are diverse and cover value chains composed of design, product development, manufacturing and distribution operations of various sectors, including for example textiles, clothing, leather and fur products, footwear, bags and accessories, sports goods, games and toys, interior home decoration products (e.g. furniture, sanitary products, floor, wall and window coverings, table and kitchen ware, glassware), spectacles, watches, jewellery, various cosmetic and beauty products, etc.

<https://ec.europa.eu/easme/en/cos-design-2015-3-06-design-based-consumer-goods-ii>

ACHIEVEMENTS 2015

PABGR20150603001 Greek-Dutch e-synergy for friendly fashion (same Greek company as POD profile BOGR20150721002 had expressed interest in Dutch profile BRNL20141121001, resulting in this Commercial PA)

PABNL20150915001 Eddy's Jackets, a manufacturer of outerwear based in the Netherlands started a cooperation with Abaci, a clothing manufacturer in Turkey. Both parties first met during the Fashionmatch 4.0 brokerage event which took place in Amsterdam in January 2015. They got acquainted and when Eddy's Jackets started looking for a new manufacturing partner in Europe, he contacted Abaci. They arrange a meeting and agreed on a collaboration.

PABNL20150909001 Matching Dutch design label for men T-shirts production in Turkey
Turkish company was interested in a business profile from Netherland-BRNL20150317002. They decided to start a partnering process with the 250 quantities and Dutch company wanted to start with small order and coming periods he plans to extend the quantities of order.

PABIT20150408001 TO DESIGN Meetings 2014
In the framework of the EEN the brokerage event TO Design 2014, in order to put in contact designers and manufacturing companies at local and international level two parties came together and discussed the possible cooperation. After some months and several contacts following the face to face meeting in Torino they have made a commercial agreement, and Italian designer has supplied her design services to the Turkish company.

PABUK20150904001 Agreement to list and sell products via online international shopping website
Irish company put out a business request profile BRUK20141110002 - A UK online trading company seeks giftware, memorabilia and furniture suppliers with tremendous success and received an EOI from Turkey. Negotiations between two companies went well and although there were a few hurdles with regards to drop shipping these were managed by the EEN's and resolved.



COME MEET OUR MEMBERS!



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Federica Leonetti



Fatma Sener



**Jean – Philippe
Mergen**



Barbara Hoffman



Bounet Justine



Monika Nagy



Katarzyna Kwaśny



Ilaria Donelli



Ints Viksna



Doris Boras



Vesna Torbarina



**Natália Cristina
Ferreira da Silva**



**Nicola-Elizabeth
MORRIS**



Alessio Castelli



Ingrida Braziuniene

Costas Boutris

Vaya Piteli

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Thank you!

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